

# HELP YOUR EMPLOYEES EARN BIGGER TIPS

Here's a hot tip—servers can make **\$3,700–\$10,000** more in tips every year when they present complimentary mints with the check.<sup>1</sup>

Use the chart below to calculate your servers' potential annual tip increase amount, and see how easy it is to increase employee job satisfaction.

MINTS MAKE THE DIFFERENCE  
Servers can earn an additional  
**\$3,700** to  
**\$10,000**  
IN ANNUAL TIPS



## Tip Increase Worksheet

|        |                                |   |                      |   |                        |
|--------|--------------------------------|---|----------------------|---|------------------------|
| STEP 1 | AVERAGE DAILY CHECK TOTAL      |   |                      |   |                        |
|        | AVG. TABLE CHECK \$            | X | AVG. # TABLES/DAY    | = | AVG. DAILY CHECK \$    |
| STEP 2 | DAILY TIP TOTAL                |   |                      |   |                        |
|        | AVG. DAILY CHECK \$            | X | TIP AT 15%           | = | DAILY TIP \$           |
| STEP 3 | DAILY TIP WITH MINTS TOTAL     |   |                      |   |                        |
|        | AVG. DAILY CHECK \$            | X | TIP W/MINTS AT 17.8% | = | DAILY TIP \$ W/ MINTS  |
| STEP 4 | DAILY TIP INCREASE WITH MINTS  |   |                      |   |                        |
|        | DAILY TIP \$ W/ MINTS          | - | DAILY TIP \$         | = | DAILY TIP \$ INCREASE  |
| STEP 5 | ANNUAL TIP INCREASE WITH MINTS |   |                      |   |                        |
|        | DAILY TIP \$ INCREASE          | X | 250 WORKING DAYS     | = | ANNUAL TIP \$ INCREASE |



Mints are an extremely cost-effective way to show your waitstaff that you are invested in their job satisfaction, and in return, you are able to save your operation significant dollars in turnover.



## The smart investment that increases tips and employee satisfaction

A typical restaurant spends **only \$1,000 on mints per year!** As every retained employee saves you **\$5,864<sup>2</sup>**, you can see how smart a small investment in mints can be.

Just one retained employee  
**SAVES YOU ENOUGH**  
— to pay for —

**5 YEARS**  
worth of  
MINTS!